

The Travelers Companies, Inc.
Financial Supplement - Third Quarter 2016



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The information included in the Financial Supplement is unaudited. This document should be read in conjunction with the Company's Form 10-Q which will be filed with the Securities and Exchange Commission.	

The Travelers Companies, Inc.
Financial Highlights

(\$ and shares in millions, except per share data)



	1Q 2015	2Q 2015	3Q 2015	4Q 2015	1Q 2016	2Q 2016	3Q 2016	YTD 3Q 2015	YTD 3Q 2016
Net income	\$ 833	\$ 812	\$ 928	\$ 866	\$ 691	\$ 664	\$ 716	\$ 2,573	\$ 2,071
Net income per share:									
Basic	\$ 2.58	\$ 2.56	\$ 3.00	\$ 2.87	\$ 2.33	\$ 2.27	\$ 2.48	\$ 8.13	\$ 7.09
Diluted	\$ 2.55	\$ 2.53	\$ 2.97	\$ 2.83	\$ 2.30	\$ 2.24	\$ 2.45	\$ 8.04	\$ 7.00
Operating income	\$ 827	\$ 806	\$ 918	\$ 886	\$ 698	\$ 649	\$ 701	\$ 2,551	\$ 2,048
Operating income per share:									
Basic	\$ 2.56	\$ 2.54	\$ 2.96	\$ 2.94	\$ 2.35	\$ 2.22	\$ 2.43	\$ 8.06	\$ 7.01
Diluted	\$ 2.53	\$ 2.52	\$ 2.93	\$ 2.90	\$ 2.33	\$ 2.20	\$ 2.40	\$ 7.97	\$ 6.92
Return on equity	13.4%	13.3%	15.4%	14.5%	11.6%	10.9%	11.6%	14.0%	11.4%
Operating return on equity	14.5%	14.2%	16.2%	15.8%	12.5%	11.6%	12.5%	14.9%	12.2%
Total assets, at period end	\$ 102,691	\$ 101,664	\$ 102,110	\$ 100,184	\$ 101,680	\$ 102,446	\$ 102,787	\$ 102,110	\$ 102,787
Total equity, at period end	\$ 24,847	\$ 24,121	\$ 24,033	\$ 23,598	\$ 24,166	\$ 24,714	\$ 24,439	\$ 24,033	\$ 24,439
Book value per share, at period end	\$ 77.96	\$ 77.51	\$ 79.00	\$ 79.75	\$ 82.65	\$ 85.73	\$ 86.04	\$ 79.00	\$ 86.04
Less: Net unrealized investment gains, net of tax	6.51	4.42	4.65	4.36	6.02	8.12	7.22	4.65	7.22
Adjusted book value per share, at period end	<u>\$ 71.45</u>	<u>\$ 73.09</u>	<u>\$ 74.35</u>	<u>\$ 75.39</u>	<u>\$ 76.63</u>	<u>\$ 77.61</u>	<u>\$ 78.82</u>	<u>\$ 74.35</u>	<u>\$ 78.82</u>
Weighted average number of common shares outstanding (basic)	320.8	314.8	307.6	299.7	294.2	290.1	286.0	314.3	290.0
Weighted average number of common shares outstanding and common stock equivalents (diluted)	324.5	318.0	311.0	303.3	297.9	293.6	289.8	317.7	293.6
Common shares outstanding at period end	318.7	311.2	304.2	295.9	292.4	288.3	284.1	304.2	284.1
Common stock dividends declared	\$ 178	\$ 194	\$ 189	\$ 183	\$ 181	\$ 197	\$ 193	\$ 561	\$ 571
Common stock repurchased:									
Under Board of Directors authorization									
Shares	5.6	7.9	7.3	8.8	5.1	4.9	4.7	20.8	14.7
Cost	\$ 600	\$ 800	\$ 750	\$ 1,000	\$ 550	\$ 550	\$ 550	\$ 2,150	\$ 1,650
Other									
Shares	0.7	-	-	-	0.5	-	0.1	0.7	0.6
Cost	\$ 72	\$ 1	\$ -	\$ 1	\$ 59	\$ -	\$ 12	\$ 73	\$ 71

See Glossary of Financial Measures and Description of Reportable Business Segments on page 35.

The Travelers Companies, Inc.
Reconciliation to Net Income and Earnings Per Share



(\$ and shares in millions, except earnings per share)

	1Q 2015	2Q 2015	3Q 2015	4Q 2015	1Q 2016	2Q 2016	3Q 2016	YTD 3Q 2015	YTD 3Q 2016
Net income									
Operating income	\$ 827	\$ 806	\$ 918	\$ 886	\$ 698	\$ 649	\$ 701	\$ 2,551	\$ 2,048
Net realized investment gains (losses), after-tax	6	6	10	(20)	(7)	15	15	22	23
Net income	<u>\$ 833</u>	<u>\$ 812</u>	<u>\$ 928</u>	<u>\$ 866</u>	<u>\$ 691</u>	<u>\$ 664</u>	<u>\$ 716</u>	<u>\$ 2,573</u>	<u>\$ 2,071</u>
Basic earnings per share									
Operating income	\$ 2.56	\$ 2.54	\$ 2.96	\$ 2.94	\$ 2.35	\$ 2.22	\$ 2.43	\$ 8.06	\$ 7.01
Net realized investment gains (losses), after-tax	0.02	0.02	0.04	(0.07)	(0.02)	0.05	0.05	0.07	0.08
Net income	<u>\$ 2.58</u>	<u>\$ 2.56</u>	<u>\$ 3.00</u>	<u>\$ 2.87</u>	<u>\$ 2.33</u>	<u>\$ 2.27</u>	<u>\$ 2.48</u>	<u>\$ 8.13</u>	<u>\$ 7.09</u>
Diluted earnings per share									
Operating income	\$ 2.53	\$ 2.52	\$ 2.93	\$ 2.90	\$ 2.33	\$ 2.20	\$ 2.40	\$ 7.97	\$ 6.92
Net realized investment gains (losses), after-tax	0.02	0.01	0.04	(0.07)	(0.03)	0.04	0.05	0.07	0.08
Net income	<u>\$ 2.55</u>	<u>\$ 2.53</u>	<u>\$ 2.97</u>	<u>\$ 2.83</u>	<u>\$ 2.30</u>	<u>\$ 2.24</u>	<u>\$ 2.45</u>	<u>\$ 8.04</u>	<u>\$ 7.00</u>
Adjustments to net income and weighted average shares for net income EPS calculations: (1)									
	1Q 2015	2Q 2015	3Q 2015	4Q 2015	1Q 2016	2Q 2016	3Q 2016	YTD 3Q 2015	YTD 3Q 2016
Basic and Diluted									
Net income, as reported	\$ 833	\$ 812	\$ 928	\$ 866	\$ 691	\$ 664	\$ 716	\$ 2,573	\$ 2,071
Participating share-based awards - allocated income	(6)	(6)	(6)	(6)	(5)	(5)	(6)	(18)	(16)
Net income available to common shareholders - basic and diluted	<u>\$ 827</u>	<u>\$ 806</u>	<u>\$ 922</u>	<u>\$ 860</u>	<u>\$ 686</u>	<u>\$ 659</u>	<u>\$ 710</u>	<u>\$ 2,555</u>	<u>\$ 2,055</u>
Common Shares									
Basic									
Weighted average shares outstanding	<u>320.8</u>	<u>314.8</u>	<u>307.6</u>	<u>299.7</u>	<u>294.2</u>	<u>290.1</u>	<u>286.0</u>	<u>314.3</u>	<u>290.0</u>
Diluted									
Weighted average shares outstanding	320.8	314.8	307.6	299.7	294.2	290.1	286.0	314.3	290.0
Weighted average effects of dilutive securities - stock options and performance shares	3.7	3.2	3.4	3.6	3.7	3.5	3.8	3.4	3.6
Diluted weighted average shares outstanding	<u>324.5</u>	<u>318.0</u>	<u>311.0</u>	<u>303.3</u>	<u>297.9</u>	<u>293.6</u>	<u>289.8</u>	<u>317.7</u>	<u>293.6</u>

(1) Adjustments to net income and weighted average shares for net income EPS calculations can generally be used for the operating income EPS calculations.

See Glossary of Financial Measures and Description of Reportable Business Segments on page 35.

The Travelers Companies, Inc.
Statement of Income - Consolidated

(\$ in millions)



	1Q 2015	2Q 2015	3Q 2015	4Q 2015	1Q 2016	2Q 2016	3Q 2016	YTD 3Q 2015	YTD 3Q 2016
Revenues									
Premiums	\$ 5,888	\$ 5,931	\$ 6,032	\$ 6,023	\$ 5,981	\$ 6,067	\$ 6,209	\$ 17,851	\$ 18,257
Net investment income	592	632	614	541	544	549	582	1,838	1,675
Fee income	114	115	116	115	117	119	116	345	352
Net realized investment gains (losses)	10	10	15	(32)	(9)	19	23	35	33
Other revenues	25	22	21	31	53	31	31	68	115
Total revenues	<u>6,629</u>	<u>6,710</u>	<u>6,798</u>	<u>6,678</u>	<u>6,686</u>	<u>6,785</u>	<u>6,961</u>	<u>20,137</u>	<u>20,432</u>
Claims and expenses									
Claims and claim adjustment expenses	3,431	3,547	3,382	3,363	3,712	3,762	3,856	10,360	11,330
Amortization of deferred acquisition costs	963	963	987	972	971	989	1,012	2,913	2,972
General and administrative expenses	995	1,032	1,028	1,039	995	1,054	1,057	3,055	3,106
Interest expense	92	92	94	95	91	93	89	278	273
Total claims and expenses	<u>5,481</u>	<u>5,634</u>	<u>5,491</u>	<u>5,469</u>	<u>5,769</u>	<u>5,898</u>	<u>6,014</u>	<u>16,606</u>	<u>17,681</u>
Income before income taxes	1,148	1,076	1,307	1,209	917	887	947	3,531	2,751
Income tax expense	315	264	379	343	226	223	231	958	680
Net income	<u>\$ 833</u>	<u>\$ 812</u>	<u>\$ 928</u>	<u>\$ 866</u>	<u>\$ 691</u>	<u>\$ 664</u>	<u>\$ 716</u>	<u>\$ 2,573</u>	<u>\$ 2,071</u>
Other-than-temporary impairments (OTTI)									
Total OTTI losses	\$ (4)	\$ (8)	\$ (14)	\$ (28)	\$ (28)	\$ (4)	\$ (4)	\$ (26)	\$ (36)
OTTI losses recognized in net realized investment gains (losses)	\$ (3)	\$ (6)	\$ (14)	\$ (29)	\$ (18)	\$ (4)	\$ (4)	\$ (23)	\$ (26)
OTTI gains (losses) recognized in other comprehensive income	\$ (1)	\$ (2)	\$ -	\$ 1	\$ (10)	\$ -	\$ -	\$ (3)	\$ (10)
Other statistics									
Effective tax rate on net investment income	19.3%	20.5%	21.1%	18.7%	19.3%	19.4%	19.0%	20.3%	19.2%
Net investment income (after-tax)	\$ 478	\$ 503	\$ 484	\$ 440	\$ 439	\$ 442	\$ 472	\$ 1,465	\$ 1,353
Catastrophes, net of reinsurance:									
Pre-tax	\$ 162	\$ 221	\$ 85	\$ 46	\$ 318	\$ 333	\$ 89	\$ 468	\$ 740
After-tax	\$ 106	\$ 143	\$ 56	\$ 33	\$ 207	\$ 222	\$ 58	\$ 305	\$ 487
Prior year reserve development - favorable (unfavorable)									
Pre-tax	\$ 243	\$ 207	\$ 199	\$ 292	\$ 180	\$ 288	\$ 39	\$ 649	\$ 507
After-tax	\$ 158	\$ 133	\$ 132	\$ 194	\$ 119	\$ 192	\$ 27	\$ 423	\$ 338

Certain prior period amounts have been restated to conform to the 2016 presentation.

See Glossary of Financial Measures and Description of Reportable Business Segments on page 35.

The Travelers Companies, Inc.
Net Income by Major Component and Combined Ratio - Consolidated



(\$ in millions, net of tax)

	1Q 2015	2Q 2015	3Q 2015	4Q 2015	1Q 2016	2Q 2016	3Q 2016	YTD 3Q 2015	YTD 3Q 2016
Underwriting gain	\$ 395	\$ 353	\$ 486	\$ 491	\$ 289	\$ 248	\$ 269	\$ 1,234	\$ 806
Net investment income	478	503	484	440	439	442	472	1,465	1,353
Other income (expense), including interest expense	(46)	(50)	(52)	(45)	(30)	(41)	(40)	(148)	(111)
Operating income	827	806	918	886	698	649	701	2,551	2,048
Net realized investment gains (losses)	6	6	10	(20)	(7)	15	15	22	23
Net income	\$ 833	\$ 812	\$ 928	\$ 866	\$ 691	\$ 664	\$ 716	\$ 2,573	\$ 2,071
Combined ratio (1) (2)									
Loss and loss adjustment expense ratio	57.4%	58.9%	55.2%	55.0%	61.1%	61.1%	61.2%	57.2%	61.2%
Underwriting expense ratio	31.5%	31.9%	31.7%	31.6%	31.2%	32.0%	31.7%	31.7%	31.6%
Combined ratio	88.9%	90.8%	86.9%	86.6%	92.3%	93.1%	92.9%	88.9%	92.8%
<i>Combined ratio excluding incremental impact of direct to consumer initiative</i>	88.5%	90.3%	86.4%	86.1%	92.0%	92.7%	92.5%	88.4%	92.4%
Impact of catastrophes on combined ratio	2.7%	3.7%	1.4%	0.8%	5.3%	5.5%	1.4%	2.6%	4.1%
Impact of prior year reserve development on combined ratio	-4.1%	-3.5%	-3.3%	-4.9%	-3.0%	-4.7%	-0.6%	-3.6%	-2.8%

(1) Before policyholder dividends.

(2) Billing and policy fees and other, which are a component of other revenues, are allocated as a reduction of underwriting expenses. In addition, fee income is allocated as a reduction of losses and loss adjustment expenses and underwriting expenses as follows:

	1Q 2015	2Q 2015	3Q 2015	4Q 2015	1Q 2016	2Q 2016	3Q 2016	YTD 3Q 2015	YTD 3Q 2016
Billing and policy fees and other	\$ 23	\$ 22	\$ 20	\$ 22	\$ 22	\$ 22	\$ 23	\$ 65	\$ 67
Fee income:									
Loss and loss adjustment expenses	\$ 42	\$ 43	\$ 44	\$ 41	\$ 44	\$ 45	\$ 44	\$ 129	\$ 133
Underwriting expenses	72	72	72	74	73	74	72	216	219
Total fee income	\$ 114	\$ 115	\$ 116	\$ 115	\$ 117	\$ 119	\$ 116	\$ 345	\$ 352

Certain prior period amounts have been restated to conform to the 2016 presentation.

See Glossary of Financial Measures and Description of Reportable Business Segments on page 35.

The Travelers Companies, Inc.
Operating Income - Consolidated

(\$ in millions)



	1Q 2015	2Q 2015	3Q 2015	4Q 2015	1Q 2016	2Q 2016	3Q 2016	YTD 3Q 2015	YTD 3Q 2016
Revenues									
Premiums	\$ 5,888	\$ 5,931	\$ 6,032	\$ 6,023	\$ 5,981	\$ 6,067	\$ 6,209	\$ 17,851	\$ 18,257
Net investment income	592	632	614	541	544	549	582	1,838	1,675
Fee income	114	115	116	115	117	119	116	345	352
Other revenues	25	22	21	31	53	31	31	68	115
Total revenues	6,619	6,700	6,783	6,710	6,695	6,766	6,938	20,102	20,399
Claims and expenses									
Claims and claim adjustment expenses	3,431	3,547	3,382	3,363	3,712	3,762	3,856	10,360	11,330
Amortization of deferred acquisition costs	963	963	987	972	971	989	1,012	2,913	2,972
General and administrative expenses	995	1,032	1,028	1,039	995	1,054	1,057	3,055	3,106
Interest expense	92	92	94	95	91	93	89	278	273
Total claims and expenses	5,481	5,634	5,491	5,469	5,769	5,898	6,014	16,606	17,681
Operating income before income taxes	1,138	1,066	1,292	1,241	926	868	924	3,496	2,718
Income tax expense	311	260	374	355	228	219	223	945	670
Operating income	\$ 827	\$ 806	\$ 918	\$ 886	\$ 698	\$ 649	\$ 701	\$ 2,551	\$ 2,048
Other statistics									
Effective tax rate on net investment income	19.3%	20.5%	21.1%	18.7%	19.3%	19.4%	19.0%	20.3%	19.2%
Net investment income (after-tax)	\$ 478	\$ 503	\$ 484	\$ 440	\$ 439	\$ 442	\$ 472	\$ 1,465	\$ 1,353
Catastrophes, net of reinsurance:									
Pre-tax	\$ 162	\$ 221	\$ 85	\$ 46	\$ 318	\$ 333	\$ 89	\$ 468	\$ 740
After-tax	\$ 106	\$ 143	\$ 56	\$ 33	\$ 207	\$ 222	\$ 58	\$ 305	\$ 487
Prior year reserve development - favorable (unfavorable)									
Pre-tax	\$ 243	\$ 207	\$ 199	\$ 292	\$ 180	\$ 288	\$ 39	\$ 649	\$ 507
After-tax	\$ 158	\$ 133	\$ 132	\$ 194	\$ 119	\$ 192	\$ 27	\$ 423	\$ 338

Certain prior period amounts have been restated to conform to the 2016 presentation.

See Glossary of Financial Measures and Description of Reportable Business Segments on page 35.

The Travelers Companies, Inc.
Selected Statistics - Property and Casualty Operations

(\$ in millions)



	1Q 2015	2Q 2015	3Q 2015	4Q 2015	1Q 2016	2Q 2016	3Q 2016	YTD 3Q 2015	YTD 3Q 2016
Statutory underwriting									
Gross written premiums	\$ 6,474	\$ 6,542	\$ 6,618	\$ 6,148	\$ 6,712	\$ 6,688	\$ 6,798	\$ 19,634	\$ 20,198
Net written premiums	\$ 5,897	\$ 6,169	\$ 6,191	\$ 5,864	\$ 6,166	\$ 6,345	\$ 6,389	\$ 18,257	\$ 18,900
Net earned premiums	\$ 5,888	\$ 5,931	\$ 6,032	\$ 6,023	\$ 5,981	\$ 6,067	\$ 6,209	\$ 17,851	\$ 18,257
Losses and loss adjustment expenses	3,379	3,495	3,333	3,307	3,663	3,709	3,803	10,207	11,175
Underwriting expenses	1,890	1,949	1,947	1,867	1,932	2,009	2,001	5,786	5,942
Statutory underwriting gain	619	487	752	849	386	349	405	1,858	1,140
Policyholder dividends	9	10	10	12	10	11	11	29	32
Statutory underwriting gain after policyholder dividends	\$ 610	\$ 477	\$ 742	\$ 837	\$ 376	\$ 338	\$ 394	\$ 1,829	\$ 1,108
Other statutory statistics									
Reserves for losses and loss adjustment expenses	\$ 40,296	\$ 40,273	\$ 40,091	\$ 39,782	\$ 40,224	\$ 39,797	\$ 39,956	\$ 40,091	\$ 39,956
Increase (decrease) in reserves	\$ (711)	\$ (23)	\$ (182)	\$ (309)	\$ 442	\$ (427)	\$ 159	\$ (916)	\$ 174
Statutory capital and surplus	\$ 20,944	\$ 20,851	\$ 20,822	\$ 20,567	\$ 20,569	\$ 20,634	\$ 20,609	\$ 20,822	\$ 20,609
Net written premiums/surplus (1)	1.14:1	1.15:1	1.16:1	1.17:1	1.19:1	1.19:1	1.20:1	1.16:1	1.20:1

(1) Based on 12 months of rolling net written premiums.

See Glossary of Financial Measures and Description of Reportable Business Segments on page 35.

The Travelers Companies, Inc.
Written and Earned Premiums - Property and Casualty Operations



(\$ in millions)

	1Q 2015	2Q 2015	3Q 2015	4Q 2015	1Q 2016	2Q 2016	3Q 2016	YTD 3Q 2015	YTD 3Q 2016
Written premiums									
Gross	\$ 6,474	\$ 6,542	\$ 6,618	\$ 6,148	\$ 6,712	\$ 6,688	\$ 6,798	\$ 19,634	\$ 20,198
Ceded	(577)	(373)	(427)	(284)	(546)	(343)	(409)	(1,377)	(1,298)
Net	\$ 5,897	\$ 6,169	\$ 6,191	\$ 5,864	\$ 6,166	\$ 6,345	\$ 6,389	\$ 18,257	\$ 18,900
Earned premiums									
Gross	\$ 6,308	\$ 6,356	\$ 6,447	\$ 6,443	\$ 6,381	\$ 6,487	\$ 6,604	\$ 19,111	\$ 19,472
Ceded	(420)	(425)	(415)	(420)	(400)	(420)	(395)	(1,260)	(1,215)
Net	\$ 5,888	\$ 5,931	\$ 6,032	\$ 6,023	\$ 5,981	\$ 6,067	\$ 6,209	\$ 17,851	\$ 18,257

See Glossary of Financial Measures and Description of Reportable Business Segments on page 35.

The Travelers Companies, Inc.

Operating Income - Business and International Insurance

(\$ in millions)



	1Q 2015	2Q 2015	3Q 2015	4Q 2015	1Q 2016	2Q 2016	3Q 2016	YTD 3Q 2015	YTD 3Q 2016
Revenues									
Premiums	\$ 3,620	\$ 3,609	\$ 3,653	\$ 3,639	\$ 3,599	\$ 3,631	\$ 3,692	\$ 10,882	\$ 10,922
Net investment income	454	487	471	412	415	420	445	1,412	1,280
Fee income	111	111	112	111	114	115	111	334	340
Other revenues	8	5	5	5	33	8	10	18	51
Total revenues	4,193	4,212	4,241	4,167	4,161	4,174	4,258	12,646	12,593
Claims and expenses									
Claims and claim adjustment expenses	2,265	2,238	2,229	2,127	2,299	2,385	2,380	6,732	7,064
Amortization of deferred acquisition costs	584	578	589	578	579	588	598	1,751	1,765
General and administrative expenses	654	674	675	683	663	696	697	2,003	2,056
Total claims and expenses	3,503	3,490	3,493	3,388	3,541	3,669	3,675	10,486	10,885
Operating income before income taxes	690	722	748	779	620	505	583	2,160	1,708
Income tax expense	175	179	202	213	144	112	126	556	382
Operating income	\$ 515	\$ 543	\$ 546	\$ 566	\$ 476	\$ 393	\$ 457	\$ 1,604	\$ 1,326
Other statistics									
Effective tax rate on net investment income	19.4%	20.7%	21.5%	18.9%	19.4%	19.5%	18.7%	20.5%	19.2%
Net investment income (after-tax)	\$ 366	\$ 386	\$ 371	\$ 334	\$ 335	\$ 337	\$ 363	\$ 1,123	\$ 1,035
Catastrophes, net of reinsurance:									
Pre-tax	\$ 99	\$ 108	\$ 39	\$ 1	\$ 148	\$ 212	\$ 72	\$ 246	\$ 432
After-tax	\$ 65	\$ 70	\$ 25	\$ 4	\$ 97	\$ 143	\$ 47	\$ 160	\$ 287
Prior year reserve development - favorable (unfavorable)									
Pre-tax	\$ 77	\$ 103	\$ 49	\$ 176	\$ 93	\$ 138	\$ 19	\$ 229	\$ 250
After-tax	\$ 50	\$ 65	\$ 35	\$ 118	\$ 63	\$ 94	\$ 14	\$ 150	\$ 171

See Glossary of Financial Measures and Description of Reportable Business Segments on page 35.

The Travelers Companies, Inc.
Operating Income by Major Component and Combined Ratio - Business and International Insurance



(\$ in millions, net of tax)

	1Q 2015	2Q 2015	3Q 2015	4Q 2015	1Q 2016	2Q 2016	3Q 2016	YTD 3Q 2015	YTD 3Q 2016
Underwriting gain	\$ 142	\$ 155	\$ 172	\$ 227	\$ 121	\$ 48	\$ 87	\$ 469	\$ 256
Net investment income	366	386	371	334	335	337	363	1,123	1,035
Other income (expense)	7	2	3	5	20	8	7	12	35
Operating income	\$ 515	\$ 543	\$ 546	\$ 566	\$ 476	\$ 393	\$ 457	\$ 1,604	\$ 1,326
Combined ratio (1) (2)									
Loss and loss adjustment expense ratio	61.2%	60.6%	59.6%	57.0%	62.4%	64.2%	63.0%	60.5%	63.2%
Underwriting expense ratio	32.1%	32.6%	32.6%	32.6%	32.4%	33.3%	33.1%	32.4%	33.0%
Combined ratio	93.3%	93.2%	92.2%	89.6%	94.8%	97.5%	96.1%	92.9%	96.2%
Impact of catastrophes on combined ratio	2.7%	2.9%	1.1%	0.0%	4.1%	5.8%	1.9%	2.2%	4.0%
Impact of prior year reserve development on combined ratio	-2.1%	-2.8%	-1.4%	-4.8%	-2.6%	-3.8%	-0.5%	-2.1%	-2.3%

(1) Before policyholder dividends.

(2) Billing and policy fees and other, which are a component of other revenues, are allocated as a reduction of underwriting expenses. In addition, fee income is allocated as a reduction of losses and loss adjustment expenses and underwriting expenses as follows:

	1Q 2015	2Q 2015	3Q 2015	4Q 2015	1Q 2016	2Q 2016	3Q 2016	YTD 3Q 2015	YTD 3Q 2016
Billing and policy fees and other	\$ 7	\$ 6	\$ 4	\$ 6	\$ 6	\$ 6	\$ 6	\$ 17	\$ 18
Fee income:									
Loss and loss adjustment expenses	\$ 42	\$ 43	\$ 44	\$ 41	\$ 44	\$ 45	\$ 44	\$ 129	\$ 133
Underwriting expenses	69	68	68	70	70	70	67	205	207
Total fee income	\$ 111	\$ 111	\$ 112	\$ 111	\$ 114	\$ 115	\$ 111	\$ 334	\$ 340

See Glossary of Financial Measures and Description of Reportable Business Segments on page 35.

The Travelers Companies, Inc.
Selected Statistics - Business and International Insurance

(\$ in millions)



	1Q 2015	2Q 2015	3Q 2015	4Q 2015	1Q 2016	2Q 2016	3Q 2016	YTD 3Q 2015	YTD 3Q 2016
Statutory underwriting									
Gross written premiums	\$ 4,276	\$ 4,027	\$ 3,981	\$ 3,783	\$ 4,366	\$ 3,997	\$ 3,956	\$ 12,284	\$ 12,319
Net written premiums	\$ 3,797	\$ 3,679	\$ 3,590	\$ 3,517	\$ 3,914	\$ 3,680	\$ 3,583	\$ 11,066	\$ 11,177
Net earned premiums	\$ 3,620	\$ 3,609	\$ 3,653	\$ 3,639	\$ 3,599	\$ 3,631	\$ 3,692	\$ 10,882	\$ 10,922
Losses and loss adjustment expenses	2,216	2,187	2,182	2,073	2,252	2,334	2,330	6,585	6,916
Underwriting expenses	1,206	1,192	1,178	1,151	1,236	1,231	1,203	3,576	3,670
Statutory underwriting gain	198	230	293	415	111	66	159	721	336
Policyholder dividends	7	8	7	9	8	9	9	22	26
Statutory underwriting gain after policyholder dividends	\$ 191	\$ 222	\$ 286	\$ 406	\$ 103	\$ 57	\$ 150	\$ 699	\$ 310

See Glossary of Financial Measures and Description of Reportable Business Segments on page 35.

The Travelers Companies, Inc.
Net Written Premiums - Business and International Insurance



(\$ in millions)

	1Q 2015	2Q 2015	3Q 2015	4Q 2015	1Q 2016	2Q 2016	3Q 2016	YTD 3Q 2015	YTD 3Q 2016
Net written premiums by market									
Domestic									
Select Accounts	\$ 722	\$ 709	\$ 654	\$ 631	\$ 724	\$ 709	\$ 657	\$ 2,085	\$ 2,090
Middle Market	1,726	1,451	1,597	1,528	1,829	1,494	1,616	4,774	4,939
National Accounts	299	228	254	267	320	234	245	781	799
First Party	340	452	411	361	358	466	399	1,203	1,223
Specialized Distribution	268	300	277	266	286	302	263	845	851
Total Domestic	3,355	3,140	3,193	3,053	3,517	3,205	3,180	9,688	9,902
International	442	539	397	464	397	475	403	1,378	1,275
Total	\$ 3,797	\$ 3,679	\$ 3,590	\$ 3,517	\$ 3,914	\$ 3,680	\$ 3,583	\$ 11,066	\$ 11,177
Net written premiums by product line									
Workers' compensation	\$ 1,142	\$ 906	\$ 957	\$ 910	\$ 1,198	\$ 916	\$ 939	\$ 3,005	\$ 3,053
Commercial automobile	502	487	494	475	544	517	502	1,483	1,563
Commercial property	391	507	451	411	406	520	437	1,349	1,363
General liability	491	469	489	475	537	471	506	1,449	1,514
Commercial multi-peril	822	765	780	779	829	777	777	2,367	2,383
International	442	539	397	464	397	475	403	1,378	1,275
Other	7	6	22	3	3	4	19	35	26
Total	\$ 3,797	\$ 3,679	\$ 3,590	\$ 3,517	\$ 3,914	\$ 3,680	\$ 3,583	\$ 11,066	\$ 11,177
National Accounts									
Additions to claim volume under administration (1)	\$ 761	\$ 536	\$ 558	\$ 667	\$ 797	\$ 545	\$ 553	\$ 1,855	\$ 1,895
Written fees	\$ 114	\$ 92	\$ 91	\$ 88	\$ 115	\$ 91	\$ 87	\$ 297	\$ 293

Certain prior period amounts have been restated to conform to the 2016 presentation.

(1) Includes new and renewal business.

See Glossary of Financial Measures and Description of Reportable Business Segments on page 35.

The Travelers Companies, Inc.
Operating Income - Bond & Specialty Insurance
(\$ in millions)



	1Q 2015	2Q 2015	3Q 2015	4Q 2015	1Q 2016	2Q 2016	3Q 2016	YTD 3Q 2015	YTD 3Q 2016
Revenues									
Premiums	\$ 504	\$ 524	\$ 539	\$ 518	\$ 508	\$ 518	\$ 529	\$ 1,567	\$ 1,555
Net investment income	56	57	56	54	52	51	53	169	156
Other revenues	5	5	4	8	3	6	4	14	13
Total revenues	565	586	599	580	563	575	586	1,750	1,724
Claims and expenses									
Claims and claim adjustment expenses	192	192	113	146	164	80	173	497	417
Amortization of deferred acquisition costs	94	97	104	98	96	98	102	295	296
General and administrative expenses	100	99	93	97	94	96	98	292	288
Total claims and expenses	386	388	310	341	354	274	373	1,084	1,001
Operating income before income taxes	179	198	289	239	209	301	213	666	723
Income tax expense	55	47	93	77	65	99	67	195	231
Operating income	\$ 124	\$ 151	\$ 196	\$ 162	\$ 144	\$ 202	\$ 146	\$ 471	\$ 492
Other statistics									
Effective tax rate on net investment income	18.3%	18.6%	18.6%	17.6%	18.1%	18.1%	18.8%	18.5%	18.3%
Net investment income (after-tax)	\$ 46	\$ 47	\$ 45	\$ 44	\$ 42	\$ 42	\$ 43	\$ 138	\$ 127
Catastrophes, net of reinsurance:									
Pre-tax	\$ 1	\$ 1	\$ 1	\$ -	\$ 1	\$ 3	\$ 1	\$ 3	\$ 5
After-tax	\$ -	\$ 1	\$ 1	\$ -	\$ -	\$ 2	\$ 1	\$ 2	\$ 3
Prior year reserve development - favorable (unfavorable)									
Pre-tax	\$ 35	\$ 40	\$ 103	\$ 80	\$ 60	\$ 150	\$ 41	\$ 178	\$ 251
After-tax	\$ 23	\$ 26	\$ 67	\$ 52	\$ 39	\$ 98	\$ 26	\$ 116	\$ 163

See Glossary of Financial Measures and Description of Reportable Business Segments on page 35.

The Travelers Companies, Inc.
Operating Income by Major Component and Combined Ratio - Bond & Specialty Insurance

(\$ in millions, net of tax)



	1Q 2015	2Q 2015	3Q 2015	4Q 2015	1Q 2016	2Q 2016	3Q 2016	YTD 3Q 2015	YTD 3Q 2016
Underwriting gain	\$ 75	\$ 101	\$ 148	\$ 113	\$ 100	\$ 156	\$ 99	\$ 324	\$ 355
Net investment income	46	47	45	44	42	42	43	138	127
Other income (expense)	3	3	3	5	2	4	4	9	10
Operating income	\$ 124	\$ 151	\$ 196	\$ 162	\$ 144	\$ 202	\$ 146	\$ 471	\$ 492
Combined ratio									
Loss and loss adjustment expense ratio	37.6%	36.3%	20.6%	27.6%	31.9%	15.0%	32.3%	31.3%	26.4%
Underwriting expense ratio	38.5%	37.4%	36.5%	37.5%	37.4%	37.4%	37.8%	37.5%	37.6%
Combined ratio	76.1%	73.7%	57.1%	65.1%	69.3%	52.4%	70.1%	68.8%	64.0%
Impact of catastrophes on combined ratio	0.1%	0.3%	0.1%	0.0%	0.1%	0.6%	0.2%	0.2%	0.3%
Impact of prior year reserve development on combined ratio	-6.9%	-7.7%	-19.1%	-15.6%	-11.9%	-29.1%	-7.5%	-11.4%	-16.1%

See Glossary of Financial Measures and Description of Reportable Business Segments on page 35.

The Travelers Companies, Inc.
Selected Statistics - Bond & Specialty Insurance

(\$ in millions)



	1Q 2015	2Q 2015	3Q 2015	4Q 2015	1Q 2016	2Q 2016	3Q 2016	YTD 3Q 2015	YTD 3Q 2016
Statutory underwriting									
Gross written premiums	\$ 522	\$ 537	\$ 580	\$ 514	\$ 536	\$ 549	\$ 580	\$ 1,639	\$ 1,665
Net written premiums	\$ 478	\$ 534	\$ 565	\$ 504	\$ 492	\$ 536	\$ 566	\$ 1,577	\$ 1,594
Net earned premiums	\$ 504	\$ 524	\$ 539	\$ 518	\$ 508	\$ 518	\$ 529	\$ 1,567	\$ 1,555
Losses and loss adjustment expenses	189	191	111	143	162	78	171	491	411
Underwriting expenses	196	199	202	188	195	198	205	597	598
Statutory underwriting gain	119	134	226	187	151	242	153	479	546
Policyholder dividends	2	2	3	3	2	2	2	7	6
Statutory underwriting gain after policyholder dividends	\$ 117	\$ 132	\$ 223	\$ 184	\$ 149	\$ 240	\$ 151	\$ 472	\$ 540

See Glossary of Financial Measures and Description of Reportable Business Segments on page 35.

The Travelers Companies, Inc.
Net Written Premiums - Bond & Specialty Insurance

(\$ in millions)



	1Q 2015	2Q 2015	3Q 2015	4Q 2015	1Q 2016	2Q 2016	3Q 2016	YTD 3Q 2015	YTD 3Q 2016
Net written premiums by product line									
Fidelity & surety	\$ 206	\$ 259	\$ 267	\$ 220	\$ 219	\$ 255	\$ 266	\$ 732	\$ 740
General liability	226	236	247	243	227	240	246	709	713
Other	46	39	51	41	46	41	54	136	141
Total	<u>\$ 478</u>	<u>\$ 534</u>	<u>\$ 565</u>	<u>\$ 504</u>	<u>\$ 492</u>	<u>\$ 536</u>	<u>\$ 566</u>	<u>\$ 1,577</u>	<u>\$ 1,594</u>

See Glossary of Financial Measures and Description of Reportable Business Segments on page 35.

The Travelers Companies, Inc.
Operating Income - Personal Insurance
(\$ in millions)



	1Q 2015	2Q 2015	3Q 2015	4Q 2015	1Q 2016	2Q 2016	3Q 2016	YTD 3Q 2015	YTD 3Q 2016
Revenues									
Premiums	\$ 1,764	\$ 1,798	\$ 1,840	\$ 1,866	\$ 1,874	\$ 1,918	\$ 1,988	\$ 5,402	\$ 5,780
Net investment income	82	88	87	75	77	78	84	257	239
Fee income	3	4	4	4	3	4	5	11	12
Other revenues	12	12	9	15	14	14	14	33	42
Total revenues	1,861	1,902	1,940	1,960	1,968	2,014	2,091	5,703	6,073
Claims and expenses									
Claims and claim adjustment expenses	974	1,117	1,040	1,090	1,249	1,297	1,303	3,131	3,849
Amortization of deferred acquisition costs	285	288	294	296	296	303	312	867	911
General and administrative expenses	234	252	252	250	230	255	254	738	739
Total claims and expenses	1,493	1,657	1,586	1,636	1,775	1,855	1,869	4,736	5,499
Operating income before income taxes	368	245	354	324	193	159	222	967	574
Income tax expense	116	71	113	102	54	43	64	300	161
Operating income	\$ 252	\$ 174	\$ 241	\$ 222	\$ 139	\$ 116	\$ 158	\$ 667	\$ 413
Other statistics									
Effective tax rate on net investment income	19.6%	20.8%	20.9%	18.5%	19.5%	19.7%	21.0%	20.4%	20.1%
Net investment income (after-tax)	\$ 66	\$ 70	\$ 68	\$ 62	\$ 62	\$ 63	\$ 66	\$ 204	\$ 191
Catastrophes, net of reinsurance:									
Pre-tax	\$ 62	\$ 112	\$ 45	\$ 45	\$ 169	\$ 118	\$ 16	\$ 219	\$ 303
After-tax	\$ 41	\$ 72	\$ 30	\$ 29	\$ 110	\$ 77	\$ 10	\$ 143	\$ 197
Prior year reserve development - favorable (unfavorable)									
Pre-tax	\$ 131	\$ 64	\$ 47	\$ 36	\$ 27	\$ -	\$ (21)	\$ 242	\$ 6
After-tax	\$ 85	\$ 42	\$ 30	\$ 24	\$ 17	\$ -	\$ (13)	\$ 157	\$ 4

Certain prior period amounts have been restated to conform to the 2016 presentation.

See Glossary of Financial Measures and Description of Reportable Business Segments on page 35.

The Travelers Companies, Inc.
Operating Income by Major Component and Combined Ratio - Personal Insurance

(\$ in millions, net of tax)



	1Q 2015	2Q 2015	3Q 2015	4Q 2015	1Q 2016	2Q 2016	3Q 2016	YTD 3Q 2015	YTD 3Q 2016
Underwriting gain	\$ 178	\$ 97	\$ 166	\$ 151	\$ 68	\$ 44	\$ 83	\$ 441	\$ 195
Net investment income	66	70	68	62	62	63	66	204	191
Other income (expense)	8	7	7	9	9	9	9	22	27
Operating income	\$ 252	\$ 174	\$ 241	\$ 222	\$ 139	\$ 116	\$ 158	\$ 667	\$ 413
Combined ratio (1)									
Loss and loss adjustment expense ratio	55.2%	62.2%	56.5%	58.5%	66.7%	67.6%	65.5%	58.0%	66.6%
Underwriting expense ratio	28.3%	28.9%	28.6%	28.2%	27.0%	28.1%	27.4%	28.6%	27.5%
Combined ratio	83.5%	91.1%	85.1%	86.7%	93.7%	95.7%	92.9%	86.6%	94.1%
<i>Combined ratio excluding incremental impact of direct to consumer initiative</i>	81.8%	89.4%	83.2%	85.0%	92.8%	94.6%	91.7%	84.8%	93.0%
Impact of catastrophes on combined ratio	3.5%	6.2%	2.5%	2.4%	9.0%	6.2%	0.8%	4.1%	5.3%
Impact of prior year reserve development on combined ratio	-7.5%	-3.5%	-2.6%	-1.9%	-1.4%	0.0%	1.1%	-4.5%	-0.1%

(1) Billing and policy fees and other, which are a component of other revenues, and fee income are allocated as a reduction of underwriting expenses.

	1Q 2015	2Q 2015	3Q 2015	4Q 2015	1Q 2016	2Q 2016	3Q 2016	YTD 3Q 2015	YTD 3Q 2016
Billing and policy fees and other	\$ 16	\$ 16	\$ 16	\$ 16	\$ 16	\$ 16	\$ 17	\$ 48	\$ 49
Fee income	\$ 3	\$ 4	\$ 4	\$ 4	\$ 3	\$ 4	\$ 5	\$ 11	\$ 12

Certain prior period amounts have been restated to conform to the 2016 presentation.

See Glossary of Financial Measures and Description of Reportable Business Segments on page 35.

The Travelers Companies, Inc.
Selected Statistics - Personal Insurance



(\$ in millions)

	1Q 2015	2Q 2015	3Q 2015	4Q 2015	1Q 2016	2Q 2016	3Q 2016	YTD 3Q 2015	YTD 3Q 2016
Statutory underwriting									
Gross written premiums	\$ 1,676	\$ 1,978	\$ 2,057	\$ 1,851	\$ 1,810	\$ 2,142	\$ 2,262	\$ 5,711	\$ 6,214
Net written premiums	\$ 1,622	\$ 1,956	\$ 2,036	\$ 1,843	\$ 1,760	\$ 2,129	\$ 2,240	\$ 5,614	\$ 6,129
Net earned premiums	\$ 1,764	\$ 1,798	\$ 1,840	\$ 1,866	\$ 1,874	\$ 1,918	\$ 1,988	\$ 5,402	\$ 5,780
Losses and loss adjustment expenses	974	1,117	1,040	1,091	1,249	1,297	1,302	3,131	3,848
Underwriting expenses	488	558	567	528	501	580	593	1,613	1,674
Statutory underwriting gain	<u>\$ 302</u>	<u>\$ 123</u>	<u>\$ 233</u>	<u>\$ 247</u>	<u>\$ 124</u>	<u>\$ 41</u>	<u>\$ 93</u>	<u>\$ 658</u>	<u>\$ 258</u>
Policies in force (in thousands)									
Automobile	2,125	2,166	2,224	2,283	2,346	2,417	2,502	2,224	2,502
Homeowners and other	4,107	4,121	4,145	4,158	4,188	4,244	4,279	4,145	4,279

See Glossary of Financial Measures and Description of Reportable Business Segments on page 35.

The Travelers Companies, Inc.
Selected Statistics - Personal Insurance (Agency Automobile) (1)



(\$ in millions)

	1Q 2015	2Q 2015	3Q 2015	4Q 2015	1Q 2016	2Q 2016	3Q 2016	YTD 3Q 2015	YTD 3Q 2016
Statutory underwriting									
Gross written premiums	\$ 828	\$ 893	\$ 938	\$ 892	\$ 939	\$ 1,022	\$ 1,099	\$ 2,659	\$ 3,060
Net written premiums	\$ 822	\$ 890	\$ 934	\$ 888	\$ 932	\$ 1,018	\$ 1,095	\$ 2,646	\$ 3,045
Net earned premiums	\$ 802	\$ 827	\$ 854	\$ 878	\$ 891	\$ 925	\$ 973	\$ 2,483	\$ 2,789
Losses and loss adjustment expenses	516	582	585	640	626	703	751	1,683	2,080
Underwriting expenses	215	230	234	227	234	252	259	679	745
Statutory underwriting gain (loss)	\$ 71	\$ 15	\$ 35	\$ 11	\$ 31	\$ (30)	\$ (37)	\$ 121	\$ (36)
Other statistics									
Combined ratio (2):									
Loss and loss adjustment expense ratio	64.4%	70.4%	68.5%	73.0%	70.3%	75.9%	77.1%	67.8%	74.6%
Underwriting expense ratio	25.8%	26.1%	25.4%	25.1%	24.9%	25.4%	24.3%	25.8%	24.8%
Combined ratio	90.2%	96.5%	93.9%	98.1%	95.2%	101.3%	101.4%	93.6%	99.4%
Impact of catastrophes on combined ratio	0.0%	2.1%	0.1%	0.1%	2.0%	2.7%	0.3%	0.8%	1.7%
Impact of prior year reserve development on combined ratio	-2.8%	-2.5%	-2.4%	-2.2%	-0.8%	0.0%	0.0%	-2.6%	-0.3%
Catastrophe losses, net of reinsurance:									
Pre-tax	\$ -	\$ 18	\$ -	\$ 1	\$ 19	\$ 24	\$ 4	\$ 18	\$ 47
After-tax	\$ -	\$ 12	\$ -	\$ -	\$ 12	\$ 16	\$ 2	\$ 12	\$ 30
Prior year reserve development - favorable (unfavorable)									
Pre-tax	\$ 22	\$ 21	\$ 21	\$ 20	\$ 7	\$ -	\$ -	\$ 64	\$ 7
After-tax	\$ 15	\$ 14	\$ 13	\$ 13	\$ 4	\$ -	\$ -	\$ 42	\$ 4
Policies in force (in thousands)	2,021	2,057	2,106	2,157	2,212	2,275	2,350		
Change from prior year quarter	1.8%	3.8%	5.8%	7.9%	9.5%	10.6%	11.6%		
Change from prior quarter	1.1%	1.8%	2.4%	2.4%	2.5%	2.8%	3.3%		

(1) Represents Automobile policies sold through agents, brokers and other intermediaries, and excludes direct to consumer.

(2) Billing and policy fees and other, which are a component of other revenues, and fee income are allocated as a reduction of underwriting expenses.

	1Q 2015	2Q 2015	3Q 2015	4Q 2015	1Q 2016	2Q 2016	3Q 2016	YTD 3Q 2015	YTD 3Q 2016
Billing and policy fees and other	\$ 9	\$ 8	\$ 8	\$ 9	\$ 9	\$ 9	\$ 9	\$ 25	\$ 27
Fee income	\$ 2	\$ 2	\$ 2	\$ 2	\$ 2	\$ 2	\$ 2	\$ 6	\$ 6

Certain prior period amounts have been restated to conform to the 2016 presentation.

See Glossary of Financial Measures and Description of Reportable Business Segments on page 35.

The Travelers Companies, Inc.
Selected Statistics - Personal Insurance (Agency Homeowners and Other) (1)



(\$ in millions)

	1Q 2015	2Q 2015	3Q 2015	4Q 2015	1Q 2016	2Q 2016	3Q 2016	YTD 3Q 2015	YTD 3Q 2016
Statutory underwriting									
Gross written premiums	\$ 795	\$ 1,029	\$ 1,052	\$ 897	\$ 803	\$ 1,045	\$ 1,075	\$ 2,876	\$ 2,923
Net written premiums	\$ 748	\$ 1,010	\$ 1,035	\$ 894	\$ 760	\$ 1,036	\$ 1,058	\$ 2,793	\$ 2,854
Net earned premiums	\$ 914	\$ 920	\$ 930	\$ 929	\$ 920	\$ 926	\$ 942	\$ 2,764	\$ 2,788
Losses and loss adjustment expenses	425	498	414	407	578	541	493	1,337	1,612
Underwriting expenses	236	289	291	263	236	297	301	816	834
Statutory underwriting gain	\$ 253	\$ 133	\$ 225	\$ 259	\$ 106	\$ 88	\$ 148	\$ 611	\$ 342
Other statistics									
Combined ratio (2):									
Loss and loss adjustment expense ratio	46.5%	54.2%	44.6%	43.8%	62.8%	58.4%	52.3%	48.4%	57.8%
Underwriting expense ratio	27.9%	28.8%	28.8%	28.8%	27.6%	29.5%	29.2%	28.5%	28.8%
Combined ratio	74.4%	83.0%	73.4%	72.6%	90.4%	87.9%	81.5%	76.9%	86.6%
Impact of catastrophes on combined ratio	6.7%	10.1%	4.7%	4.7%	16.0%	9.7%	1.2%	7.1%	8.9%
Impact of prior year reserve development on combined ratio	-11.8%	-4.6%	-2.8%	-1.6%	-1.8%	0.0%	2.0%	-6.4%	0.1%
Catastrophe losses, net of reinsurance:									
Pre-tax	\$ 61	\$ 93	\$ 43	\$ 44	\$ 147	\$ 91	\$ 11	\$ 197	\$ 249
After-tax	\$ 40	\$ 60	\$ 28	\$ 29	\$ 96	\$ 59	\$ 7	\$ 128	\$ 162
Prior year reserve development - favorable (unfavorable)									
Pre-tax	\$ 108	\$ 43	\$ 26	\$ 15	\$ 17	\$ -	\$ (19)	\$ 177	\$ (2)
After-tax	\$ 70	\$ 28	\$ 17	\$ 10	\$ 11	\$ -	\$ (12)	\$ 115	\$ (1)
Policies in force (in thousands)	4,008	4,017	4,034	4,042	4,068	4,117	4,146		
Change from prior year quarter	-3.3%	-2.3%	-0.9%	0.2%	1.5%	2.5%	2.8%		
Change from prior quarter	-0.6%	0.2%	0.4%	0.2%	0.6%	1.2%	0.7%		

(1) Represents Homeowners and Other Lines sold through agents, brokers and other intermediaries, and excludes direct to consumer.

(2) Billing and policy fees and other, which are a component of other revenues, and fee income are allocated as a reduction of underwriting expenses.

	1Q 2015	2Q 2015	3Q 2015	4Q 2015	1Q 2016	2Q 2016	3Q 2016	YTD 3Q 2015	YTD 3Q 2016
Billing and policy fees and other	\$ 7	\$ 7	\$ 7	\$ 6	\$ 7	\$ 6	\$ 6	\$ 21	\$ 19
Fee income	\$ 1	\$ 2	\$ 2	\$ 2	\$ 2	\$ 2	\$ 2	\$ 5	\$ 6

Certain prior period amounts have been restated to conform to the 2016 presentation.

See Glossary of Financial Measures and Description of Reportable Business Segments on page 35.

The Travelers Companies, Inc.
Selected Statistics - Direct to Consumer (1)

(\$ in millions)



	1Q 2015	2Q 2015	3Q 2015	4Q 2015	1Q 2016	2Q 2016	3Q 2016	YTD 3Q 2015	YTD 3Q 2016
Net written premiums									
Automobile	\$ 38	\$ 38	\$ 47	\$ 43	\$ 51	\$ 53	\$ 63	\$ 123	\$ 167
Homeowners and other	14	18	20	18	17	22	24	52	63
Total net written premiums	\$ 52	\$ 56	\$ 67	\$ 61	\$ 68	\$ 75	\$ 87	\$ 175	\$ 230
Revenues									
Premiums	\$ 48	\$ 51	\$ 56	\$ 59	\$ 63	\$ 67	\$ 73	\$ 155	\$ 203
Other revenues	-	1	-	1	-	1	1	1	2
Total revenues	48	52	56	60	63	68	74	156	205
Claims and expenses									
Claims and claim adjustment expenses	32	39	39	45	45	53	59	110	157
Amortization of deferred acquisition costs	1	1	2	1	1	2	2	4	5
General and administrative expenses	37	38	41	37	30	30	32	116	92
Total claims and expenses	70	78	82	83	76	85	93	230	254
Operating loss before income taxes	(22)	(26)	(26)	(23)	(13)	(17)	(19)	(74)	(49)
Income taxes	(8)	(9)	(9)	(8)	(5)	(5)	(7)	(26)	(17)
Operating loss	\$ (14)	\$ (17)	\$ (17)	\$ (15)	\$ (8)	\$ (12)	\$ (12)	\$ (48)	\$ (32)
Other statistics									
Policies in force (in thousands)									
Automobile	104	109	118	126	134	142	152		
Homeowners and other	99	104	111	116	120	127	133		
Catastrophes, net of reinsurance:									
Pre-tax	\$ 1	\$ 1	\$ 2	\$ -	\$ 3	\$ 3	\$ 1	\$ 4	\$ 7
After-tax	\$ 1	\$ -	\$ 2	\$ -	\$ 2	\$ 2	\$ 1	\$ 3	\$ 5
Prior year reserve development - favorable (unfavorable)									
Pre-tax	\$ 1	\$ -	\$ -	\$ 1	\$ 3	\$ -	\$ (2)	\$ 1	\$ 1
After-tax	\$ -	\$ -	\$ -	\$ 1	\$ 2	\$ -	\$ (1)	\$ -	\$ 1

(1) Represents incremental premiums, other revenues and claims and expenses of Direct to Consumer business activities included in Personal Insurance operating income.

See Glossary of Financial Measures and Description of Reportable Business Segments on page 35.

The Travelers Companies, Inc.
Interest Expense and Other

(\$ in millions)



	1Q 2015	2Q 2015	3Q 2015	4Q 2015	1Q 2016	2Q 2016	3Q 2016	YTD 3Q 2015	YTD 3Q 2016
Revenues									
Other revenues	\$ -	\$ -	\$ 3	\$ 3	\$ 3	\$ 3	\$ 3	\$ 3	\$ 9
Claims and expenses									
Interest expense	92	92	94	95	91	93	89	278	273
General and administrative expenses	7	7	8	9	8	7	8	22	23
Total claims and expenses	99	99	102	104	99	100	97	300	296
Operating loss before income tax benefit	(99)	(99)	(99)	(101)	(96)	(97)	(94)	(297)	(287)
Income taxes	(35)	(37)	(34)	(37)	(35)	(35)	(34)	(106)	(104)
Operating loss	\$ (64)	\$ (62)	\$ (65)	\$ (64)	\$ (61)	\$ (62)	\$ (60)	\$ (191)	\$ (183)

See Glossary of Financial Measures and Description of Reportable Business Segments on page 35.

The Travelers Companies, Inc.
Consolidated Balance Sheet

(in millions)



	September 30, 2016	December 31, 2015
Assets		
Fixed maturities, available for sale, at fair value (amortized cost \$60,149 and \$58,878)	\$ 63,036	\$ 60,658
Equity securities, available for sale, at fair value (cost \$510 and \$528)	744	705
Real estate investments	929	989
Short-term securities	4,803	4,671
Other investments	3,452	3,447
Total investments	<u>72,964</u>	<u>70,470</u>
Cash	269	380
Investment income accrued	586	642
Premiums receivable	6,785	6,437
Reinsurance recoverables	8,665	8,910
Ceded unearned premiums	741	656
Deferred acquisition costs	1,975	1,849
Deferred taxes	-	296
Contractholder receivables	4,580	4,374
Goodwill	3,585	3,573
Other intangible assets	271	279
Other assets	2,366	2,318
Total assets	<u>\$ 102,787</u>	<u>\$ 100,184</u>

Liabilities

Claims and claim adjustment expense reserves	\$ 48,168	\$ 48,295
Unearned premium reserves	12,706	11,971
Contractholder payables	4,580	4,374
Payables for reinsurance premiums	431	296
Deferred taxes	171	-
Debt	6,436	6,344
Other liabilities	5,856	5,306
Total liabilities	<u>78,348</u>	<u>76,586</u>

Shareholders' equity

Common stock (1,750.0 shares authorized; 284.1 and 295.9 shares issued and outstanding)	22,419	22,172
Retained earnings	31,443	29,945
Accumulated other comprehensive income (loss)	660	(157)
Treasury stock, at cost (482.9 and 467.6 shares)	(30,083)	(28,362)
Total shareholders' equity	<u>24,439</u>	<u>23,598</u>
Total liabilities and shareholders' equity	<u>\$ 102,787</u>	<u>\$ 100,184</u>

The Travelers Companies, Inc.

Investment Portfolio

(at carrying value, \$ in millions)



	<u>September 30, 2016</u>	<u>Pre-tax Book Yield (1)</u>	<u>December 31, 2015</u>	<u>Pre-tax Book Yield (1)</u>
Investment portfolio				
Taxable fixed maturities (including redeemable preferred stock)	\$ 30,069	3.17%	\$ 29,612	3.30%
Tax-exempt fixed maturities	32,967	3.30%	31,046	3.58%
Total fixed maturities	63,036	3.24%	60,658	3.44%
Non-redeemable preferred stocks	135	5.41%	162	5.73%
Public common stocks	609		543	
Total equity securities	744		705	
Real estate investments	929		989	
Short-term securities	4,803	0.63%	4,671	0.37%
Private equities	2,017		2,056	
Hedge funds	367		416	
Real estate partnerships	658		626	
Other investments	410		349	
Total other investments	3,452		3,447	
Total investments	\$ 72,964		\$ 70,470	
Net unrealized investment gains, net of tax, included in shareholders' equity	\$ 2,049		\$ 1,289	

(1) Yields are provided for those investments with an embedded book yield.

The Travelers Companies, Inc.

Investment Portfolio - Fixed Maturities Data

(at carrying value, \$ in millions)



Fixed maturities

U.S. Treasury securities and obligations of U.S. Government corporations and agencies	
Obligations of states and political subdivisions:	
Pre-refunded	
All other	
Total	
Debt securities issued by foreign governments	
Mortgage-backed securities - principally obligations of U.S. Government agencies	
Corporates (including redeemable preferreds)	
Total fixed maturities	

	September 30, 2016		December 31, 2015
\$	2,071	\$	2,194
	5,365		6,060
	27,915		25,351
	33,280		31,411
	1,757		1,873
	1,778		1,981
	24,150		23,199
\$	63,036	\$	60,658

Fixed Maturities Quality Characteristics (1)

Quality Ratings

Aaa	
Aa	
A	
Baa	
Total investment grade	
Ba	
B	
Caa and lower	
Total below investment grade	
Total fixed maturities	
Average weighted quality	
Average duration of fixed maturities and short-term securities, net of securities lending activities and net receivables and payables on investment sales and purchases	

September 30, 2016		
	Amount	% of Total
\$	26,508	42.1 %
	18,588	29.5
	8,900	14.1
	7,279	11.5
	61,275	97.2
	1,060	1.7
	434	0.7
	267	0.4
	1,761	2.8
\$	63,036	100.0 %
	Aa2, AA	
	4.1	

(1) Rated using external rating agencies or by Travelers when a public rating does not exist. Below investment grade assets refer to securities rated "Ba" or below.

The Travelers Companies, Inc.
Investment Income

(\$ in millions)



	1Q 2015	2Q 2015	3Q 2015	4Q 2015	1Q 2016	2Q 2016	3Q 2016	YTD 3Q 2015	YTD 3Q 2016
Gross investment income									
Fixed maturities	\$ 531	\$ 526	\$ 516	\$ 518	\$ 503	\$ 497	\$ 490	\$ 1,573	\$ 1,490
Short-term securities	2	3	3	4	6	7	7	8	20
Other	69	113	105	30	44	53	95	287	192
	602	642	624	552	553	557	592	1,868	1,702
Investment expenses	10	10	10	11	9	8	10	30	27
Net investment income, pre-tax	592	632	614	541	544	549	582	1,838	1,675
Income taxes	114	129	130	101	105	107	110	373	322
Net investment income, after-tax	\$ 478	\$ 503	\$ 484	\$ 440	\$ 439	\$ 442	\$ 472	\$ 1,465	\$ 1,353
Effective tax rate	19.3%	20.5%	21.1%	18.7%	19.3%	19.4%	19.0%	20.3%	19.2%
Average invested assets (1)	\$ 70,722	\$ 70,291	\$ 70,569	\$ 70,756	\$ 69,926	\$ 70,033	\$ 70,110	\$ 70,607	\$ 70,082
Average yield pre-tax (1)	3.3%	3.6%	3.5%	3.1%	3.1%	3.1%	3.3%	3.5%	3.2%
Average yield after-tax	2.7%	2.9%	2.7%	2.5%	2.5%	2.5%	2.7%	2.8%	2.6%

(1) Excludes net unrealized investment gains, and is adjusted for cash, receivables for investment sales, payables on investment purchases and accrued investment income.

The Travelers Companies, Inc.
Net Realized and Unrealized Investment Gains (Losses)

(\$ in millions)



	1Q 2015	2Q 2015	3Q 2015	4Q 2015	1Q 2016	2Q 2016	3Q 2016	YTD 3Q 2015	YTD 3Q 2016
Net realized investment gains (losses)									
Fixed maturities	\$ 17	\$ 14	\$ 30	\$ 7	\$ 4	\$ 21	\$ 11	\$ 61	\$ 36
Equity securities	-	(1)	(10)	(20)	(5)	2	2	(11)	(1)
Other (1)	(7)	(3)	(5)	(19)	(8)	(4)	10	(15)	(2)
Realized investment gains (losses) before tax	10	10	15	(32)	(9)	19	23	35	33
Related taxes	4	4	5	(12)	(2)	4	8	13	10
Net realized investment gains (losses)	<u>\$ 6</u>	<u>\$ 6</u>	<u>\$ 10</u>	<u>\$ (20)</u>	<u>\$ (7)</u>	<u>\$ 15</u>	<u>\$ 15</u>	<u>\$ 22</u>	<u>\$ 23</u>
Gross investment gains (1)	\$ 71	\$ 102	\$ 108	\$ 96	\$ 120	\$ 150	\$ 68	\$ 281	\$ 338
Gross investment losses before impairments (1)	(58)	(86)	(79)	(99)	(111)	(127)	(41)	(223)	(279)
Net investment gains (losses) before impairments	13	16	29	(3)	9	23	27	58	59
Other-than-temporary impairment losses	(3)	(6)	(14)	(29)	(18)	(4)	(4)	(23)	(26)
Net realized investment gains (losses) before tax	10	10	15	(32)	(9)	19	23	35	33
Related taxes	4	4	5	(12)	(2)	4	8	13	10
Net realized investment gains (losses)	<u>\$ 6</u>	<u>\$ 6</u>	<u>\$ 10</u>	<u>\$ (20)</u>	<u>\$ (7)</u>	<u>\$ 15</u>	<u>\$ 15</u>	<u>\$ 22</u>	<u>\$ 23</u>
	March 31, 2015	June 30, 2015	September 30, 2015	December 31, 2015	March 31, 2016	June 30, 2016	September 30, 2016		
Net unrealized investment gains, net of tax, by asset type									
Fixed maturities	\$ 2,853	\$ 1,830	\$ 1,983	\$ 1,780	\$ 2,495	\$ 3,336	\$ 2,887		
Equity securities & other	319	274	183	194	198	249	248		
Unrealized investment gains before tax	3,172	2,104	2,166	1,974	2,693	3,585	3,135		
Related taxes	1,096	728	752	685	934	1,244	1,086		
Balance, end of period	<u>\$ 2,076</u>	<u>\$ 1,376</u>	<u>\$ 1,414</u>	<u>\$ 1,289</u>	<u>\$ 1,759</u>	<u>\$ 2,341</u>	<u>\$ 2,049</u>		

(1) Includes the following gross investment gains and gross investment losses related to U.S. Treasury futures, which are settled daily:

Gross investment Treasury future gains	\$ 44	\$ 56	\$ 47	\$ 44	\$ 30	\$ 31	\$ 36	\$ 147	\$ 97
Gross investment Treasury future losses	\$ 54	\$ 47	\$ 61	\$ 34	\$ 49	\$ 42	\$ 33	\$ 162	\$ 124

The Company entered into these arrangements as part of its strategy to manage the duration of its fixed maturity portfolio. In a changing interest rate environment, the change in the value of the futures contracts can be expected to partially offset changes in the value of the fixed maturity portfolio.

The Travelers Companies, Inc. Reinsurance Recoverables

(\$ in millions)



Gross reinsurance recoverables on paid and unpaid claims and claim adjustment expenses
 Allowance for uncollectible reinsurance
 Net reinsurance recoverables (i)
 Mandatory pools and associations (ii)
 Structured settlements (iii)
 Total reinsurance recoverables

September 30, 2016	December 31, 2015
\$ 3,586	\$ 3,848
(117)	(157)
3,469	3,691
2,015	2,015
3,181	3,204
<u>\$ 8,665</u>	<u>\$ 8,910</u>

(i) The Company's top five reinsurer groups, including retroactive reinsurance, included in net reinsurance recoverables is as follows:

Reinsurer	A.M. Best Rating of Group's Predominant Reinsurer	September 30, 2016
Swiss Re Group	A+ second highest of 16 ratings	\$ 421
Munich Re Group	A+ second highest of 16 ratings	419
Berkshire Hathaway	A++ highest of 16 ratings	265
Sompo Japan Nipponkoa Group	A+ second highest of 16 ratings	221
XL Capital Group	A third highest of 16 ratings	134

The gross reinsurance recoverables on paid and unpaid claims and claim adjustment expenses represent the current and estimated future amounts due from reinsurers on known and incurred but not reported claims. The ceded reserves are estimated in a manner consistent with the underlying direct and assumed reserves. Although this total comprises recoverables due from nearly one thousand different reinsurance entities, about half is attributable to 10 reinsurer groups.

The net reinsurance recoverables reflect an allowance for uncollectible reinsurance that is based upon the Company's ongoing review of amounts outstanding, reinsurer solvency, the Company's experience, current economic conditions, and other relevant factors. Of the total net recoverables due from reinsurers at September 30, 2016, after deducting mandatory pools and associations and structured settlement balances, \$2.8 billion, or 79%, were rated by A.M. Best Company. Of the total rated by A.M. Best Company, 99% were rated A- or better. The remaining 21% of net recoverables from reinsurers were comprised of the following: 5% related to the Company's participation in voluntary pools, 12% related to recoverables from captive insurance companies and 4% were balances from other companies not rated by A.M. Best Company. In addition, \$1.1 billion of the net recoverables were collateralized by letters of credit, funds held or trust agreements at September 30, 2016.

(ii) The mandatory pools and associations represent various involuntary assigned risk pools that the Company is required to participate in. These pools principally involve workers' compensation and automobile insurance, which provide various insurance coverages to insureds that otherwise are unable to purchase coverage in the open market. The costs of these mandatory pools in most states are usually charged back to the participating members in proportion to voluntary writings of related business in that state. In the event that a member of the pool becomes insolvent, the remaining members assume an additional pro rata share of the pool's liabilities. Recoverables due from the National Flood Insurance Program are included with mandatory pools.

(iii) Included in reinsurance recoverables are certain amounts related to structured settlements, which comprise annuities purchased from various life insurance companies to settle certain personal physical injury claims, of which workers' compensation claims comprise a significant portion. In cases where the Company did not receive a release from the claimant, the amount due from the life insurance company related to the structured settlement is included in the Company's consolidated balance sheet as a liability and as a reinsurance recoverable, as the Company retains the contingent liability to pay the claimant in the event that the life insurance company fails to make the required annuity payments. The Company would be required to make such payments, to the extent the purchased annuities are not covered by state guaranty associations.

The Company's top five groups by structured settlement is as follows:

Group	A.M. Best Rating of Group's Predominant Insurer	September 30, 2016
Fidelity and Guaranty Life (1)	B++ fifth highest of 16 ratings	\$ 887
MetLife (2)	A third highest of 16 ratings	393
Genworth Financial Group	B++ fifth highest of 16 ratings	380
John Hancock Group	A+ second highest of 16 ratings	290
Symetra Financial Corporation	A third highest of 16 ratings	269

(1) Fidelity and Guaranty Life (FGL) has entered into a definitive merger agreement with Anbang Insurance Group Co., Ltd. whereby Anbang will acquire all of the outstanding shares of FGL. Regulatory approvals are still in progress. A.M. Best's ratings of FGL were placed under review with developing implications following the announcement of the merger agreement. The Company does not have any structured settlements with Anbang.

(2) MetLife Inc. previously announced a plan to pursue the separation of a substantial portion of its U.S. Retail segment, to be named Brighthouse Financial, Inc. Brighthouse will include MetLife Insurance Company USA, which represents the majority of the structured settlement annuities Travelers holds with MetLife. On October 7, 2016, A.M. Best downgraded MetLife Insurance Company USA's financial strength rating to A (Excellent) from A+ (Superior), with a stable outlook.

The Travelers Companies, Inc.
Net Reserves for Losses and Loss Adjustment Expense

(\$ in millions)



	1Q 2015	2Q 2015	3Q 2015	4Q 2015	1Q 2016	2Q 2016	3Q 2016	YTD 3Q 2015	YTD 3Q 2016
Statutory Reserves for Losses and Loss Adjustment Expenses									
Business and International Insurance									
Beginning of period	\$ 34,568	\$ 33,924	\$ 33,905	\$ 33,856	\$ 33,669	\$ 34,002	\$ 33,632	\$ 34,568	\$ 33,669
Incurred	2,216	2,187	2,182	2,073	2,252	2,334	2,330	6,585	6,916
Paid	(2,616)	(2,291)	(2,075)	(2,173)	(2,020)	(2,642)	(2,137)	(6,982)	(6,799)
Foreign exchange and other	(244)	85	(156)	(87)	101	(62)	(24)	(315)	15
End of period	<u>\$ 33,924</u>	<u>\$ 33,905</u>	<u>\$ 33,856</u>	<u>\$ 33,669</u>	<u>\$ 34,002</u>	<u>\$ 33,632</u>	<u>\$ 33,801</u>	<u>\$ 33,856</u>	<u>\$ 33,801</u>
Bond & Specialty Insurance									
Beginning of period	\$ 3,239	\$ 3,228	\$ 3,212	\$ 3,142	\$ 3,030	\$ 3,020	\$ 2,927	\$ 3,239	\$ 3,030
Incurred	189	191	111	143	162	78	171	491	411
Paid	(200)	(207)	(181)	(255)	(172)	(168)	(217)	(588)	(557)
Foreign exchange and other	-	-	-	-	-	(3)	-	-	(3)
End of period	<u>\$ 3,228</u>	<u>\$ 3,212</u>	<u>\$ 3,142</u>	<u>\$ 3,030</u>	<u>\$ 3,020</u>	<u>\$ 2,927</u>	<u>\$ 2,881</u>	<u>\$ 3,142</u>	<u>\$ 2,881</u>
Personal Insurance									
Beginning of period	\$ 3,200	\$ 3,144	\$ 3,156	\$ 3,093	\$ 3,083	\$ 3,202	\$ 3,238	\$ 3,200	\$ 3,083
Incurred	974	1,117	1,040	1,091	1,249	1,297	1,302	3,131	3,848
Paid	(1,030)	(1,105)	(1,103)	(1,101)	(1,130)	(1,261)	(1,266)	(3,238)	(3,657)
End of period	<u>\$ 3,144</u>	<u>\$ 3,156</u>	<u>\$ 3,093</u>	<u>\$ 3,083</u>	<u>\$ 3,202</u>	<u>\$ 3,238</u>	<u>\$ 3,274</u>	<u>\$ 3,093</u>	<u>\$ 3,274</u>
Total									
Beginning of period	\$ 41,007	\$ 40,296	\$ 40,273	\$ 40,091	\$ 39,782	\$ 40,224	\$ 39,797	\$ 41,007	\$ 39,782
Incurred	3,379	3,495	3,333	3,307	3,663	3,709	3,803	10,207	11,175
Paid	(3,846)	(3,603)	(3,359)	(3,529)	(3,322)	(4,071)	(3,620)	(10,808)	(11,013)
Foreign exchange and other	(244)	85	(156)	(87)	101	(65)	(24)	(315)	12
End of period	<u>\$ 40,296</u>	<u>\$ 40,273</u>	<u>\$ 40,091</u>	<u>\$ 39,782</u>	<u>\$ 40,224</u>	<u>\$ 39,797</u>	<u>\$ 39,956</u>	<u>\$ 40,091</u>	<u>\$ 39,956</u>
Prior Year Reserve Development: Unfavorable (Favorable)									
Business and International Insurance									
Asbestos	\$ -	\$ -	\$ 224	\$ -	\$ -	\$ -	\$ 225	\$ 224	\$ 225
Environmental	-	72	-	-	-	82	-	72	82
All other	(77)	(175)	(273)	(176)	(93)	(220)	(244)	(525)	(557)
Total Business and International Insurance (1)	(77)	(103)	(49)	(176)	(93)	(138)	(19)	(229)	(250)
Bond & Specialty Insurance									
	(35)	(40)	(103)	(80)	(60)	(150)	(41)	(178)	(251)
Personal Insurance									
	(131)	(64)	(47)	(36)	(27)	-	21	(242)	(6)
Total	<u>\$ (243)</u>	<u>\$ (207)</u>	<u>\$ (199)</u>	<u>\$ (292)</u>	<u>\$ (180)</u>	<u>\$ (288)</u>	<u>\$ (39)</u>	<u>\$ (649)</u>	<u>\$ (507)</u>

(1) Excludes accretion of discount.

See Glossary of Financial Measures and Description of Reportable Business Segments on page 35.

The Travelers Companies, Inc.
Asbestos and Environmental Reserves

(\$ in millions)



	1Q 2015	2Q 2015	3Q 2015	4Q 2015	1Q 2016	2Q 2016	3Q 2016	YTD 3Q 2015	YTD 3Q 2016
Asbestos reserves									
Beginning reserves:									
Gross	\$ 2,520	\$ 1,959	\$ 1,856	\$ 2,086	\$ 1,989	\$ 1,937	\$ 1,317	\$ 2,520	\$ 1,989
Ceded	(163)	(123)	(122)	(190)	(179)	(164)	(83)	(163)	(179)
Net	2,357	1,836	1,734	1,896	1,810	1,773	1,234	2,357	1,810
Incurred losses and loss expenses:									
Gross	-	-	313	-	-	-	355	313	355
Ceded	-	-	(89)	-	-	-	(130)	(89)	(130)
Paid loss and loss expenses:									
Gross	560	104	83	96	52	619	75	747	746
Ceded	(40)	(1)	(22)	(10)	(15)	(81)	(18)	(63)	(114)
Foreign exchange and other:									
Gross	(1)	1	-	(1)	-	(1)	-	-	(1)
Ceded	-	-	(1)	1	-	-	-	(1)	-
Ending reserves:									
Gross	1,959	1,856	2,086	1,989	1,937	1,317	1,597	2,086	1,597
Ceded	(123)	(122)	(190)	(179)	(164)	(83)	(195)	(190)	(195)
Net	\$ 1,836	\$ 1,734	\$ 1,896	\$ 1,810	\$ 1,773	\$ 1,234	\$ 1,402	\$ 1,896	\$ 1,402
Environmental reserves									
Beginning reserves:									
Gross	\$ 353	\$ 341	\$ 406	\$ 393	\$ 375	\$ 366	\$ 439	\$ 353	\$ 375
Ceded	(7)	(6)	(15)	(15)	(14)	(14)	(18)	(7)	(14)
Net	346	335	391	378	361	352	421	346	361
Incurred losses and loss expenses:									
Gross	-	81	-	-	-	87	-	81	87
Ceded	-	(9)	-	-	-	(5)	-	(9)	(5)
Paid loss and loss expenses:									
Gross	11	15	13	17	10	14	28	39	52
Ceded	(1)	-	-	-	-	(1)	(1)	(1)	(2)
Foreign exchange and other:									
Gross	(1)	(1)	-	(1)	1	-	-	(2)	1
Ceded	-	-	-	1	-	-	-	-	-
Ending reserves:									
Gross	341	406	393	375	366	439	411	393	411
Ceded	(6)	(15)	(15)	(14)	(14)	(18)	(17)	(15)	(17)
Net	\$ 335	\$ 391	\$ 378	\$ 361	\$ 352	\$ 421	\$ 394	\$ 378	\$ 394

See Glossary of Financial Measures and Description of Reportable Business Segments on page 35.

The Travelers Companies, Inc. Capitalization

(\$ in millions)



Debt

Short-term debt

Commercial paper		
6.25% Senior notes due June 20, 2016		
Total short-term debt		

Long-term debt

5.75% Senior notes due December 15, 2017 (1)		
5.80% Senior notes due May 15, 2018 (1)		
5.90% Senior notes due June 2, 2019 (1)		
3.90% Senior notes due November 1, 2020 (1)		
7.75% Senior notes due April 15, 2026		
7.625% Junior subordinated debentures due December 15, 2027		
6.375% Senior notes due March 15, 2033 (1)		
6.75% Senior notes due June 20, 2036 (1)		
6.25% Senior notes due June 15, 2037 (1)		
5.35% Senior notes due November 1, 2040 (1)		
4.60% Senior notes due August 1, 2043 (1)		
4.30% Senior notes due August 25, 2045 (1)		
8.50% Junior subordinated debentures due December 15, 2045		
3.75% Senior notes due May 15, 2046 (1)		
8.312% Junior subordinated debentures due July 1, 2046		
6.25% Fixed-to-floating rate junior subordinated debentures due March 15, 2067 (2)		
Total long-term debt		
Unamortized fair value adjustment		
Unamortized debt issuance costs		

Total debt

Common equity (excluding net unrealized investment gains, net of tax)

Total capital (excluding net unrealized investment gains, net of tax)

Total debt to capital (excluding net unrealized investment gains, net of tax)

	September 30, 2016	December 31, 2015
	\$ 100	\$ 100
	-	400
	<u>100</u>	<u>500</u>
	450	450
	500	500
	500	500
	500	500
	200	200
	125	125
	500	500
	400	400
	800	800
	750	750
	500	500
	400	400
	56	56
	500	-
	73	73
	107	107
	<u>6,361</u>	<u>5,861</u>
	47	49
	<u>(72)</u>	<u>(66)</u>
	<u>6,336</u>	<u>5,844</u>
	<u>6,436</u>	<u>6,344</u>
	22,390	22,309
	<u>\$ 28,826</u>	<u>\$ 28,653</u>
	22.3%	22.1%

(1) Redeemable anytime with "make-whole" premium.

(2) Redeemable anytime prior to March 15, 2017 with make-whole premium. Redeemable anytime on or after March 15, 2017 at par.

See Glossary of Financial Measures and Description of Reportable Business Segments on page 35.

The Travelers Companies, Inc.
Statutory Capital and Surplus to GAAP Shareholders' Equity Reconciliation



(\$ in millions)

	<u>September 30, 2016 (1)</u>	<u>December 31, 2015</u>
Statutory capital and surplus	\$ 20,609	\$ 20,567
GAAP adjustments		
Goodwill and intangible assets	3,692	3,687
Investments	3,327	2,258
Noninsurance companies	(4,665)	(4,688)
Deferred acquisition costs	1,975	1,849
Deferred federal income tax	(1,730)	(1,269)
Current federal income tax	(21)	(23)
Reinsurance recoverables	109	109
Furniture, equipment & software	683	672
Agents balances	179	153
Other	281	283
	<u>3,830</u>	<u>3,031</u>
GAAP shareholders' equity	<u>\$ 24,439</u>	<u>\$ 23,598</u>

(1) Estimated and Preliminary

See Glossary of Financial Measures and Description of Reportable Business Segments on page 35.

The Travelers Companies, Inc.
Statement of Cash Flows

(\$ in millions)



	1Q 2015	2Q 2015	3Q 2015	4Q 2015	1Q 2016	2Q 2016	3Q 2016	YTD 3Q 2015	YTD 3Q 2016
Cash flows from operating activities									
Net income	\$ 833	\$ 812	\$ 928	\$ 866	\$ 691	\$ 664	\$ 716	\$ 2,573	\$ 2,071
Adjustments to reconcile net income to net cash provided by operating activities:									
Net realized investment (gains) losses	(10)	(10)	(15)	32	9	(19)	(23)	(35)	(33)
Depreciation and amortization	225	204	191	198	213	200	211	620	624
Deferred federal income tax expense	133	9	(37)	12	105	(30)	(46)	105	29
Amortization of deferred acquisition costs	963	963	987	972	971	989	1,012	2,913	2,972
Equity in income from other investments	(43)	(91)	(80)	(4)	(17)	(27)	(70)	(214)	(114)
Premiums receivable	(258)	(228)	186	115	(393)	(174)	227	(300)	(340)
Reinsurance recoverables	69	194	(16)	25	126	190	(68)	247	248
Deferred acquisition costs	(987)	(1,004)	(1,007)	(922)	(1,014)	(1,048)	(1,034)	(2,998)	(3,096)
Claims and claim adjustment expense reserves	(561)	(265)	(48)	(201)	226	(613)	248	(874)	(139)
Unearned premium reserves	185	177	180	(294)	328	203	194	542	725
Other	(350)	(85)	530	(39)	(395)	108	403	95	116
Net cash provided by operating activities	<u>199</u>	<u>676</u>	<u>1,799</u>	<u>760</u>	<u>850</u>	<u>443</u>	<u>1,770</u>	<u>2,674</u>	<u>3,063</u>
Cash flows from investing activities									
Proceeds from maturities of fixed maturities	2,830	2,484	3,491	2,311	1,748	2,025	2,875	8,805	6,648
Proceeds from sales of investments:									
Fixed maturities	906	320	329	395	421	318	126	1,555	865
Equity securities	11	17	10	21	14	24	33	38	71
Real estate investments	7	3	5	16	69	-	-	15	69
Other investments	146	208	151	208	186	157	226	505	569
Purchases of investments:									
Fixed maturities	(3,325)	(2,914)	(3,733)	(2,118)	(2,700)	(3,005)	(3,299)	(9,972)	(9,004)
Equity securities	(8)	(14)	(9)	(18)	(12)	(14)	(10)	(31)	(36)
Real estate investments	(6)	(63)	(47)	(7)	(7)	(13)	(10)	(116)	(30)
Other investments	(168)	(107)	(114)	(145)	(162)	(128)	(132)	(389)	(422)
Net sales (purchases) of short-term securities	(134)	567	(1,215)	456	85	596	(816)	(782)	(135)
Securities transactions in course of settlement	305	(122)	(80)	(216)	291	170	50	103	511
Acquisitions, net of cash acquired	-	-	-	(13)	-	-	-	-	-
Other	(90)	(88)	(44)	(82)	(79)	(75)	(86)	(222)	(240)
Net cash provided by (used in) investing activities	<u>474</u>	<u>291</u>	<u>(1,256)</u>	<u>808</u>	<u>(146)</u>	<u>55</u>	<u>(1,043)</u>	<u>(491)</u>	<u>(1,134)</u>

The Travelers Companies, Inc.
Statement of Cash Flows

(\$ in millions)



	1Q 2015	2Q 2015	3Q 2015	4Q 2015	1Q 2016	2Q 2016	3Q 2016	YTD 3Q 2015	YTD 3Q 2016
Cash flows from financing activities									
Treasury stock acquired - share repurchase authorization	(600)	(800)	(750)	(1,000)	(550)	(550)	(550)	(2,150)	(1,650)
Treasury stock acquired - net employee share-based compensation	(71)	(1)	(1)	(1)	(59)	-	(12)	(73)	(71)
Dividends paid to shareholders	(177)	(192)	(188)	(182)	(180)	(195)	(194)	(557)	(569)
Payment of debt	-	-	-	(400)	-	(400)	-	-	(400)
Issuance of debt	-	-	392	-	-	491	-	392	491
Issuance of common stock - employee share options	90	27	25	41	64	65	35	142	164
Excess tax benefits from share-based payment arrangements (1)	27	4	11	13	-	-	-	42	-
Net cash used in financing activities	(731)	(962)	(511)	(1,529)	(725)	(589)	(721)	(2,204)	(2,035)
Effect of exchange rate changes on cash	(8)	4	(5)	(3)	2	(5)	(2)	(9)	(5)
Net increase (decrease) in cash	(66)	9	27	36	(19)	(96)	4	(30)	(111)
Cash at beginning of period	374	308	317	344	380	361	265	374	380
Cash at end of period	<u>\$ 308</u>	<u>\$ 317</u>	<u>\$ 344</u>	<u>\$ 380</u>	<u>\$ 361</u>	<u>\$ 265</u>	<u>\$ 269</u>	<u>\$ 344</u>	<u>\$ 269</u>
Income taxes paid	\$ 126	\$ 471	\$ 285	\$ 325	\$ 63	\$ 404	\$ 181	\$ 882	\$ 648
Interest paid	\$ 34	\$ 149	\$ 34	\$ 148	\$ 42	\$ 138	\$ 43	\$ 217	\$ 223

(1) In connection with the Company's adoption of the new accounting standard related to *Improvements to Employee Share-Based Payment Accounting* in the first quarter of 2016, cash flows related to taxes on share-based payments are included in net income as an operating activity rather than being reported separately as a financing activity.

Glossary of Financial Measures and Description of Reportable Business Segments

The following measures are used by the Company's management to evaluate financial performance against historical results and establish targets on a consolidated basis. In some cases, these measures are considered non-GAAP financial measures under applicable SEC rules because they are not displayed as separate line items in the consolidated financial statements or are not required to be disclosed in the notes to financial statements or, in some cases, include or exclude certain items not ordinarily included or excluded in the most comparable GAAP financial measure.

In the opinion of the Company's management, a discussion of these measures provides investors, financial analysts, rating agencies and other financial statement users with a better understanding of the significant factors that comprise the Company's periodic results of operations and how management evaluates the Company's financial performance. Internally, the Company's management uses these measures to evaluate performance against historical results and establish financial targets on a consolidated basis.

Some of these measures exclude net realized investment gains (losses), net of tax, and/or net unrealized investment gains (losses), net of tax, which can be significantly impacted by both discretionary and other economic factors and are not necessarily indicative of operating trends.

Other companies may calculate these measures differently, and, therefore, their measures may not be comparable to those used by the Company's management.

Operating income (loss) is net income (loss) excluding the after-tax impact of net realized investment gains (losses). Management uses operating income (loss) to analyze each segment's performance and as a tool in making business decisions. Financial statement users also consider operating income when analyzing the results and trends of insurance companies. **Operating earnings (loss) per share** is operating income (loss) on a per common share basis.

Average shareholders' equity is (a) the sum of total shareholders' equity at the beginning and end of each of the quarters for the period presented divided by (b) the number of quarters in the period presented times two. **Adjusted shareholders' equity** is shareholders' equity excluding net unrealized investment gains (losses), net of tax, and net realized investment gains (losses), net of tax, for the period presented. **Adjusted average shareholders' equity** is (a) the sum of total adjusted shareholders' equity at the beginning and end of each of the quarters for the period presented divided by (b) the number of quarters in the period presented times two.

Return on equity is the ratio of annualized net income (loss) to average shareholders' equity for the periods presented. **Operating return on equity** is the ratio of annualized operating income (loss) to adjusted average shareholders' equity for the periods presented. In the opinion of the Company's management, these are important indicators of how well management creates value for its shareholders through its operating activities and its capital management.

Underwriting gain (loss) is net earned premiums and fee income less claims and claim adjustment expenses and insurance-related expenses. In the opinion of the Company's management, it is important to measure the profitability of each segment excluding the results of investing activities, which are managed separately from the insurance business. This measure is used to assess each segment's business performance and as a tool in making business decisions.

A **catastrophe** is a severe loss, resulting from a variety of events, including, among others, hurricanes, tornadoes and other windstorms, earthquakes, hail, wildfires, severe winter weather, floods, tsunamis and volcanic eruptions. Catastrophes can also result from a terrorist attack (including those involving nuclear, biological, chemical or radiological events), explosions, infrastructure failures or as a consequence of political instability. Each catastrophe has unique characteristics and catastrophes are not predictable as to timing or amount. Their effects are included in net and operating income and claims and claim adjustment expense reserves upon occurrence. A catastrophe may result in the payment of reinsurance reinstatement premiums and assessments from various pools. In the opinion of the Company's management, a discussion of the impact of catastrophes is meaningful to users of the financial statements to understand the Company's periodic earnings and the variability in periodic earnings caused by the unpredictable nature of catastrophes.

Net favorable (unfavorable) prior year loss reserve development is the increase or decrease in incurred claims and claim adjustment expenses as a result of the re-estimation of claims and claim adjustment expense reserves at successive valuation dates for a given group of claims, which may be related to one or more prior years. In the opinion of the Company's management, a discussion of loss reserve development is meaningful to users of the financial statements as it allows them to assess the impact between prior and current year development on incurred claims and claim adjustment expenses, net and operating income (loss), and changes in claims and claim adjustment expense reserve levels from period to period.

Combined ratio For Statutory Accounting Practices (SAP), the combined ratio is the sum of the SAP loss and LAE ratio and the SAP underwriting expense ratio as defined in the statutory financial statements required by insurance regulators. The combined ratio, as used in this financial supplement, is the equivalent of, and is calculated in the same manner as, the SAP combined ratio except that the SAP underwriting expense ratio is based on net *written* premium and the underwriting expense ratio as used in this financial supplement is based on net *earned* premiums. For SAP, the loss and LAE ratio is the ratio of incurred losses and loss adjustment expenses less certain administrative services fee income to net earned premiums as defined in the statutory financial statements required by insurance regulators. The loss and LAE ratio as used in this financial supplement is calculated in the same manner as the SAP ratio. For SAP, the underwriting expense ratio is the ratio of underwriting expenses incurred (including commissions paid), less certain administrative services fee income and billing and policy fees, to net *written* premiums as defined in the statutory financial statements required by insurance regulators. The underwriting expense ratio as used in this financial supplement, is the ratio of underwriting expenses (including the amortization of deferred acquisition costs), less certain administrative services fee income and billing and policy fees, to net *earned* premiums.

The combined ratio, loss and LAE ratio, and underwriting expense ratio are used as indicators of the Company's underwriting discipline, efficiency in acquiring and servicing its business and overall underwriting profitability. A combined ratio under 100% generally indicates an underwriting profit. A combined ratio over 100% generally indicates an underwriting loss.

Other companies' method of computing similarly titled measures may not be comparable to the Company's method of computing these ratios.

Combined ratio excluding the incremental impact of the direct to consumer initiative is the combined ratio adjusted to exclude the direct, variable impact of the Company's direct-to-consumer initiative in Personal Insurance. In the opinion of the Company's management, this is useful in an analysis of the profitability of the Company's ongoing agency business.

Gross written premiums reflect the direct and assumed contractually determined amounts charged to policyholders for the effective period of the contract based on the terms and conditions of the insurance contract. **Net written premiums** reflect gross written premiums less premiums ceded to reinsurers.

Book value per share is total common shareholders' equity divided by the number of common shares outstanding. **Adjusted book value per share** is total common shareholders' equity excluding the after-tax impact of net unrealized investment gains and losses, divided by the number of common shares outstanding. In the opinion of the Company's management, adjusted book value per share is useful in an analysis of a property casualty company's book value per share as it removes the effect of changing prices on invested assets, (i.e., net unrealized investment gains (losses), net of tax) which do not have an equivalent impact on unpaid claims and claim adjustment expense reserves.

Total capital is the sum of total shareholders' equity and debt. **Debt-to-capital ratio excluding net unrealized gain (loss) on investments** is the ratio of debt to total capital excluding the after-tax impact of net unrealized investment gains and losses. In the opinion of the Company's management, the debt to capital ratio is useful in an analysis of the Company's financial leverage.

Statutory capital and surplus represents the excess of an insurance company's admitted assets over its liabilities, including loss reserves, as determined in accordance with statutory accounting practices.

Travelers has organized its businesses into the following reportable business segments:

Business and International Insurance - The Business and International Insurance segment offers a broad array of property and casualty insurance and insurance related services to its clients, primarily in the United States and in Canada, as well as in the United Kingdom, the Republic of Ireland, Brazil and throughout other parts of the world as a corporate member of Lloyd's. Business and International Insurance is organized as follows: Select Accounts; Middle Market including Commercial Accounts, Construction, Technology, Public Sector Services, Oil & Gas, and Excess Casualty; National Accounts; First Party including National Property, Inland Marine, Ocean Marine and Boiler & Machinery; Specialized Distribution including Northland, National Programs, and Agribusiness; and International. As of January 1, 2016, Global Partner Services, which had previously been included in Middle Market, is now being included in International. Financial data for all periods presented has been restated to be consistent with the 2016 presentation. Business and International Insurance also includes the Special Liability Group (which manages the Company's asbestos and environmental liabilities) and the assumed reinsurance and certain other runoff operations, which are collectively referred to as Business and International Insurance Other.

Bond & Specialty Insurance - The Bond & Specialty Insurance segment provides surety, crime, management and professional liability, and cyber risk coverages and related risk management services to a wide range of primarily domestic customers, utilizing various degrees of financially-based underwriting approaches. The range of coverages includes performance, payment and commercial surety and fidelity bonds for construction and general commercial enterprises; management liability coverages for losses caused by the actual or alleged negligence or misconduct of directors and officers or employee dishonesty; employment practices liability coverages and fiduciary coverages for public corporations, private companies and not-for-profit organizations; professional liability coverage for actual or alleged errors and omissions committed in the course of professional conduct or practice for a variety of professionals including, among others, lawyers and design professionals; and professional and management liability, property, workers' compensation, auto and general liability and fidelity insurance for financial institutions.

Personal Insurance - The Personal Insurance segment writes a broad range of property and casualty insurance covering individuals' personal risks. The primary products of automobile and homeowners insurance are complemented by a broad suite of related coverages.